



### Malpractice Insurers Provide Discounts for Physicians' Offices That Computerize

Malpractice insurers see computerization as a way to reduce physicians' exposure to the risk of lawsuit. Dialog Medical's patient education and informed consent materials are designed to do exactly that.

American Physicians Assurance Corporation (formely MICOA) recently approved Dialog Medical's *Discussion* and *Resource* product lines for their risk-reduction program. Users of these programs receive discounts on their malpractice premiums. Mutual Insurance Corporation of America is a leading provider of physician malpractice insurance in 13 states.

#### Mutual Insurance Corporation of America - (800) 748-0465

Michigan  
Minnesota  
Nevada  
Wisconsin  
New Mexico  
~~Florida~~  
Iowa

*no longer do business  
in Florida*

*Noting  
T. [unclear]  
[unclear]*

#### Kentucky Medical Insurance Company - (800) 467-1858

Kentucky  
Pennsylvania  
Ohio  
Tennessee  
Indiana

#### RML Insurance Company - (800) 640-4765

Illinois

Other malpractice insurers offer premium discounts for the use of approved Electronic Medical Records programs or Patient Education/Informed Consent programs. Here are the companies we're currently aware of:

Medical Mutual of North Carolina  
COPIC insurance Co.

Dialog Medical's applications are currently being reviewed by these companies. We'll keep you posted on the progress.

Ask your malpractice insurance provider about discounts for use of informed consent systems. You could stand to save \$600 - \$6,000 in annual premiums.